



April 9, 2024

Chair Gary Peters
U.S. Senate Committee on
Homeland Security
and Governmental Affairs Committee
340 Dirksen Senate Office Building
Washington, DC 20510

Ranking Member Rand Paul
U.S. Senate Committee on
Homeland Security
and Governmental Affairs Committee
340 Dirksen Senate Office Building
Washington, DC 20510

Dear Chair Peters and Ranking Member Paul:

BSA | The Software Alliance writes in strong support of S.2871, the “Multi-Cloud Innovation and Advancement Act of 2023” and commends the committee for taking up this commonsense legislation. Introduced by Senator Daines and Senator Rosen, S.2871, will ensure the federal government has the necessary tools to make the best decisions on cloud technology.

BSA members¹ are at the forefront of developing cutting-edge services — including AI — and their products are used by businesses across every sector of the economy. For example, BSA members provide tools including cloud storage and data processing services, customer relationship management software, human resource management programs, identity management services, and collaboration software. BSA members are on the leading edge of providing AI-enabled products and services. As a result, they have unique insights into the technology’s tremendous potential to spur digital transformation.

The use of multi-cloud technology is an industry standard and a [recognized best practice](#) that the Federal government should be using to make cloud computing more efficient, secure, and cost effective. Specifically, multi-cloud technology will enable Federal agencies to work with multiple cloud service providers, rather than relying on a single infrastructure, platform, or software cloud, to leverage the breadth of innovation occurring across the cloud industry. Specifically, this means that government agencies should not put all of their data in one cloud infrastructure, but rather leverage multiple cloud service providers’ compute, analytics, AI, and other technologies.

A multi-cloud model allows agencies to distribute their applications, data, and workloads across different cloud environments while providing flexibility between providers at Federal agencies. It allows for agencies to flex their use up and down so that when emergencies occur, like hurricanes, fires, or the COVID-19 pandemic, the Federal government can activate to meet the challenge quickly.

¹BSA’s members include: Adobe, Alteryx, Asana, Atlassian, Autodesk, Bentley Systems, Box, Cisco, CNC/Mastercam, Databricks, DocuSign, Dropbox, Elastic, Graphisoft, HubSpot, IBM, Informatica, Kyndryl, MathWorks, Microsoft, Okta, Oracle, PagerDuty, Palo Alto Networks, Prokon, Rubrik, Salesforce, SAP, ServiceNow, Shopify Inc., Siemens Industry Software Inc., Splunk, Trend Micro, Trimble Solutions Corporation, TriNet, Twilio, Workday, Zendesk, and Zoom Video Communications, Inc.

The adoption of multi-cloud technology also allows Federal agencies to obtain the best value through competitive purchasing of industry leading technology. When multiple cloud service providers are competing for the same work, the Federal government can take advantage of a competitive marketplace that encourages innovation and lower costs.

The benefits of using a multi-cloud architecture have been recognized by Congress, Federal agencies, and leading companies around the world. We commend Senators Daines and Rosen for their work on this issue and urge the committee to pass S. 2871. **This bill ensures that the Federal government has the tools they need to make the best decisions on cloud technology.** We ask that you support this legislation to help move the Federal government to the multi-cloud future that it needs.

Sincerely,

A handwritten signature in black ink, reading "Victoria A. Espinel". The signature is fluid and cursive, with the first name being the most prominent.

Victoria A. Espinel
President and CEO