

HSAM 3008.401-71(d)
Sole-Sources Justification (SSJ) pursuant to Revolutionary Federal Acquisition Regulation
Overhaul (RFO) 8.401(b)
For orders or BPAs exceeding the Simplified Acquisition Threshold

SSJ No.: FY26-0119

This acquisition is conducted in accordance with the Multiple-Award Schedule Program, 41 U.S.C. 152(3), Competitive Procedures, 40 U.S.C. 501, Services for Executive Agencies, and in accordance with Federal Acquisition Regulation (FAR) 8.401, FAR Class Deviation 25-20 for FAR Part 8¹, and General Services Acquisition Regulation (GSAR) 538.7104-3(b)(ii), “Only one source is capable of providing the products, services, or solution required at the level of quality required because the products, services, or solutions are unique or highly specialized.”

1. Agency and Contracting Activity.

The Department of Homeland Security (DHS), Office of Procurement Operations (OPO), Information Technology Acquisition Center (ITAC) proposes to award a DHS-wide enterprise Blanket Purchase Agreement (BPA) to Carahsoft Technology Corporation under the General Services Administration (GSA) Multiple Award Schedule (MAS).

2. Nature and/or Description of the Action being Approved.

DHS OPO/ITAC intends to establish a sole-source BPA with Carahsoft Technology Corp., 11493 Sunset Hills Road, Suite 100, Reston, VA 20190, under Carahsoft’s GSA MAS contract.

3. Description of Supplies/Services.

The BPA will provide DHS Headquarters and Components with a streamlined, enterprise vehicle to procure software licenses, subscriptions, maintenance, and associated services from a portfolio of approximately 70+ original equipment manufacturers (OEMs) and technology partners available through Carahsoft’s GSA MAS contract.

This BPA allows DHS to efficiently acquire integrated solutions, reducing procurement cycle times, and enhance the DHS’s operational effectiveness.

The BPA contract type will be firm-fixed price with orders anticipated to be firm-fixed price, utilizing existing pre-negotiated GSA price lists included in the MAS. Any hybrid or non-fixed price orders must be justified at the order level.

Key characteristics of the action:

¹ FAR Class Deviation 25-20, for FAR Part 8 was issued as part of the evolutionary FAR Overhaul (RFO), which was implemented in response to Executive Order 14275, Restoring Common Sense to Federal Procurement, signed April 15, 2025. Any subsequent citations to FAR Part 8 in this document will be cited as “RFO FAR” for brevity and are referring specifically to FAR Class Deviation 25-20 for FAR Part 8.

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- **Type of vehicle:** DHS-wide enterprise BPA under GSA MAS (Carahsoft's MAS contract).
- **Ordering approach:** Decentralized ordering by DHS Components and Headquarters (HQ) offices under a common set of BPA terms, conditions, and discount structures.
- **Contract type at order level:** Anticipated Firm-Fixed Price (FFP) for licenses and associated services.
- **Funding:** No funding is obligated at the BPA level; funding will be obligated on individual orders.
- **Estimated value and period of performance:**

Ordering Period	Period of Performance	Price
Ordering Period 1	7/1/2026 – 6/30/2027	\$423,655,338
Ordering Period 2	7/1/2027 – 6/30/2028	\$469,014,658
Ordering Period 3	7/1/2028 – 6/30/2029	\$501,155,537
Ordering Period 4	7/1/2029 – 6/30/2030	\$613,382,370
Ordering Period 5	7/1/2030 – 6/30/2031	\$650,185,306
TOTAL		\$2,657,393,210

Under this BPA, DHS will acquire:

- Commercial off-the-shelf (COTS) software licenses and subscriptions;
- Software-as-a-Service (SaaS) and cloud-based platform subscriptions;
- Associated maintenance and technical support; and
- Limited related professional services (e.g., implementation, configuration, and enablement services ancillary to the licensed products) consistent with GSA MAS ordering procedures.

These supplies and services are required to:

- Enable mission and business applications, data analytics, cybersecurity, collaboration, identity/access management, automation, and related IT capabilities across DHS;
- Standardize key software platforms across Components to improve interoperability, security posture, and operational efficiency;
- Provide a scalable, repeatable mechanism for managing renewals, upgrades, and license optimization; and
- Support the DHS CIO's enterprise IT strategy by consolidating software purchasing, enhancing visibility, and leveraging economies of scale.

The BPA portfolio includes (but is not limited to) the following OEMs available through Carahsoft's GSA MAS contract:

DHS OPO intends to solicit software and license products and services described below on a sole source basis from Carahsoft, the sole distributor for the vendors listed below.

All Brand Name requirements will be justified at the order level.

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Vendor	Vendor
Akamai	Kion
Alfresco	Lookout Inc.
Allyant	Lucid Software
Anchore	Mattermost
AppGate	NetDocuments
Armis, Inc.	Okta, Inc.
Atlassian	OmniSSA, LLC
AvePoint Public Sector, Inc.	QlikTech Inc.
Axway	Qualtrics
Bastille	Qualys, Inc.
Black Duck Software, Inc	Radiant Logic, Inc
Box, Inc.	Rapid7
Cellebrite	Recorded Future
Cloudera Government Solutions Inc.	Redis Labs Inc.
Cofense Inc.	RegScale
Commvault	Riskconnect
Confluent Federal, LLC	Sailpoint
Contrast Security	SAP
Corelight	SAP NS2
Cribl	ServiceNow
Cybrary	Smartsheet
Delinea Inc.	Socure
Deltek	Sonatype
Docusign	Splunk
Dynatrace LLC.	Tempered Networks
Elasticsearch Federal Inc	Thales TCT
F5 Networks, Inc.	ThreatConnect, Inc.
Figma	Trellix
Fortra, LLC	Trustwave
Granicus	Tungsten Automation
Hack The Box	Udemy
HashiCorp	UiPath, Inc.
Hootsuite Media Inc.	VAST Data
Hypori	VMRay, Inc.
Infoblox	VMware
Invicti	Wiz
Jama Software	Wolters Kluwer
JFrog, Inc.	Zscaler US Government Solutions LLC

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Note: The full scope will include but not be limited to the above vendors. As new solutions and requirements are added to the DHS' inventory and Carahsoft's GSA MAS, the DHS will reserve the right to modify the BPA to add vendors, if Carahsoft is the exclusive GSA MAS holder for the relevant software products and services. On-boarding and off-boarding of vendors will be permitted during the administration of the BPA.

4. Authority and supporting rationale.

This acquisition is being conducted in accordance with the Multiple-Award Schedule Program, 41 U.S.C. 152(3), Competitive Procedures, 40 U.S.C. 501, Services for Executive Agencies. This sole source justification is being prepared in accordance with the RFO 8.401(b) and GSAM/R 538.7104-3(b)(ii) "Only one source is capable of providing the products, services, or solution required at the level of quality required because the products, services, or solutions are unique or highly specialized."

Carahsoft Technology Corporation the only responsible source capable of satisfying the Government's requirements as they are the sole authorized distributor/master aggregator for all OEM vendors identified in paragraph 3 above.

The OEM products and services are only directly available through Carahsoft. As a result, competition is precluded because no other vendors can provide the required items without buying through Carahsoft.

5. Determination by the Ordering Activity Contracting Officer that the Anticipated BPA Represents the Best Value

This sole source BPA represents the best value to the Government. Carahsoft's GSA Schedule pricing has already been determined to be fair and reasonable in accordance with FAR 8.404(d) and GSAM/R 538.270. The use of Carahsoft's GSA Schedule provides the Government with the lowest overall cost alternative while ensuring full compliance with federal laws and regulations.

Additionally, the contracting officer has determined that establishing an enterprise BPA under the GSA MAS with Carahsoft Technology Corp. represents the best value to the Government.

Factors supporting this determination include:

- Use of GSA MAS Pricing: Carahsoft's MAS pricing has already been evaluated by GSA and determined fair and reasonable based on commercial sales practices and pricing analyses.
- Additional Discounts: Under the BPA, DHS will obtain:
 - Mandatory BPA Level GSA minimum discounts (varies by OEM); and

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- Additional multi-vendor and volume-based discounts negotiated by Carahsoft across the included OEM portfolio including order level discounts.
- **Administrative Efficiency:** A single enterprise BPA reduces procurement cycle times, streamlines order processing, and lowers administrative burden compared to multiple one-off orders across different vehicles.
- **Enterprise Standardization and Visibility:** The BPA enables DHS to standardize key software platforms, track usage, manage renewals, and enforce consistent terms across DHS Components, reducing duplication and enhancing security and interoperability.

The contracting officer is requesting discounts at the BPA level. Order level Contracting Officers will seek additional discounts, as appropriate, to ensure that final prices represent the best value to the Government.

The DHS Carahsoft BPA will offer a significant value to DHS Components by providing enhanced multi-vendor discount structures beyond standard GSA pricing, ensuring cost savings across a wide range of technologies.

6. Description of Market Research.

The DHS Office of the Chief Information Officer (OCIO) conducted comprehensive market research between December 2025 and April 2026 to identify commercially available IT software and authorized resellers capable of fulfilling the most frequently used and purchased IT software and licenses across all DHS components.

This research involved reviewing source lists from DHS and other government agencies, including historical procurement records and existing DHS-wide and multi-component contract vehicles. The team also engaged with the DHS Strategic Solutions Office. Analysis of these source lists revealed that Carahsoft Technology Corp. consistently served as the primary distributor for most software licenses acquired by DHS. Direct outreach sessions with Carahsoft provided historical pricing data for over 70 of the most frequently purchased IT products.

The Original Equipment Manufacturers (OEMs) do not sell these products directly to the government; instead, they rely exclusively on Carahsoft to distribute their offerings. All products identified in our requirements are available through Carahsoft's GSA Multiple Award Schedule (MAS), ensuring compliance with federal procurement regulations. Thus, the market research confirmed that Carahsoft is the exclusive GSA MAS holder for the relevant software products and services.

Based on market research efforts, DHS has collected data reflecting the requirements of each component over the past 16 months. The enterprise BPA resulting from this acquisition will align these requirements under a single, strategically managed vehicle with consistent terms and improved pricing.

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The contracting officer used this market research to confirm that Carahsoft is the only source capable of meeting DHS's requirements. The Contracting Officer has determined that establishing the proposed BPA with Carahsoft represents the best value and will result in consistent pricing and alternatively, the lowest overall cost, considering price and administrative costs, to meet the Government's needs.

7. Any Other Facts Supporting the Use of Other Than Full and Open Competition.

All supporting information is contained in other sections of this justification.

8. A Statement of the Actions, if Any, the Agency May Take to Remove or Overcome Any Barriers to Competition Before Any Subsequent Acquisition for Supplies or Services Required.

The Government has tailored the original requirement to only include OEMs that are solely distributed by Carahsoft.

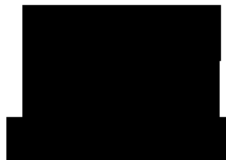
9. DHS intends to post this sole source requirement at the Government-wide Point of Entry (GPE), SAM.Gov, pursuant to RFO FAR 8.401(b), GSAM 538.7104-3(b)(3)(ii)(A), within 14 days after award.

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10. Technical/Requirements Personnel Certification.

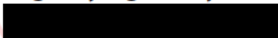
In accordance with GSAR 538.7104, I certify that this requirement meets the Government's minimum need and that the supporting data, which form a basis for the Sole Source Justification, are accurate and complete.

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Technical Representative

11. Contracting Officer's Certification.

In accordance with GSAR 538.7104 and HSAM 3008.401-71(b)(1), I certify that the Sole Source Justification is accurate and complete to the best of my knowledge and belief:

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Date: 2026.06.03 14:20:20
-04'00'

Contracting Officer

12. Approval:

 Digitally signed by 
Date: 2026.06.05 12:01:22 -04'00'

Head of the Contracting Activity